

Step 15:

Asking Job-Specific Questions

One of the reasons Hiring Managers want applicants to have questions about how to do the job, and what the work experience will be like, is because they want to know you are trying to figure out if you can do the job as well. Not having job specific questions is typically perceived as being someone that would take any job whether they could really do it or not. Employers have noticed that too many candidates do not have tangible questions and simply state the deal killer, “I don’t have any questions – you were very thorough.” If you come prepared with thoughtful job/boss/department/goal related questions – you can instantly set yourself above other applicants.



Activity Alert!

Pick Good Questions

Take a target employer job posting and determine 2 job specific questions you can ask as part of your applying process, follow-up, and in the interview.

Q:

Q:

Digging In Questions

Example of digging in questions that prove you are also qualifying the job match:

- What is the most important task to complete in the first few months?
- How often is it done?
- Who is it for?
- Are there any challenges in completing that based on your experience?
- What would you like it to look like in its best form?
- Would you like me to give you an example of when I have done that?

Two other effective digging in questions are:

- What traits make for a successful employee here?
- What does a normal day look like and are there typical areas that get backlogged? Why?

“AppleOne is an amazing staffing agency that genuinely cares about their people and their clients. I was helped in a kind and quick manner and felt that my needs were addressed 100%. I’d recommend AppleOne to anyone looking for a friendly and helpful company.”

– S. Pickett, Customer Care Representative,
Austin, TX